

Message Text

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PAGE 01 MEXICO 05903 222340Z

ACTION AGRE-00

INFO OCT-01 ARA-06 EB-08 ISO-00 COME-00 TRSE-00 OPIC-03

AID-05 IGA-02 L-03 SP-02 CIAE-00 INR-07 NSAE-00

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-----231027Z 085118 /14

R 222325Z APR 77

FM AMEMBASSY MEXICO

TO SECSTATE WASHDC 1719

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E O 11652: N/A

TAGS: EAGR, MX

SUBJECT: CONASUPO DIRECTOR'S CALL ON SECRETARY BERGLAND

REF: A) BUENOS AIRES 2457, B) MEXICO 5386, C) TOFAS 45

1. CONASUPO DIRECTOR GONZALEZ COSIO SAYS PRINCIPAL REASON FOR USDA CALL MAY 4 IS TO MEET SECRETARY AND REQUEST HIS ASSISTANCE IN PUTTING THEM IN TOUCH WITH FARMER COOPERATIVES IN A POSITION TO EXPORT TO MEXICO. HE WANTS TO BUY DIRECT QUOTE SO U.S. FARMERS WILL GET MORE FOR THEIR PRODUCT AND CONASUPO WILL PAY LESS THAN BY BUYING THROUGH INTERMEDIARIES END QUOTE.

2. HE WILL BE ACCOMPANIED BY SUB-DIRECTOR FOR OPERATIONS ING. FERNANDO SANCHEZ RODRIGUEZ AND HUGH HARLESTON, AMERICAN CITIZEN LIVING IN MEXICO, WHO IS ONE OF GONZALEZ COSIO'S MANY ADVISORS.

3. GONZALEZ COSIO HAD ALSO EXPRESSED EARLIER INTEREST IN CCC CREDIT, BUT THEY HAVE NOT YET RESPONDED TO OUR REQUEST FOR TRADE DATA TO SUPPORT THEIR REQUEST. WE PRESUME THEY WILL ALSO BE INTERESTED IN U. S. CROP PROSPECTS FOR 1977.

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PAGE 02 MEXICO 05903 222340Z

4. WE PROJECT TOTAL IMPORTS GRAINS AND OILSEEDS BY MEXICO IN 1977 AT \$420 MILLION, ALL PURCHASED BY CONASUPO. IN RECENT MONTHS THEY HAVE BOUGHT SUBSTANTIAL QUANTITIES OF CORN, GRAIN SORGHUM, SOYBEANS AND PRODUCTS, AND ANIMAL FATS. THEY WILL ALSO NEED AT LEAST 500,000 TONS OF WHEAT IN 1977-78 BUT STILL CLAIM SUFFICIENT STOCKS TO MEET THAT

NEED. WE HAVE NOTED THAT ING. GONZALEZ COSIO HAS OFTEN UNDERSTATED IMPORT NEEDS, PERHAPS FEARING THAT MEXICAN PURCHASES WILL HAVE BULLISH EFFECT ON U. S. MARKET.

5. VISIT MAY AFFORD OPPORTUNITY TO INFORM CONASUPO TEAM ON OPERATIONS OF U. S. GRAIN EXPORT MARKET. GENERAL IMPRESSION HERE IS THAT THEY ARE RATHER NAIVE ABOUT GRAIN TRADING (SEE ALSO REF A) AND THERE IS CONSIDERABLE CONCERN ABOUT SHIFT AWAY FROM TENDER BUYING TO PRIVATE DEALS ARRANGED BY PLETHORA OF INSIDERS, RELATIVES, ETC.

6. BIO-DATA WILL BE POUCHED. BRIEF BIO-DATA INCLUDED IN AIRCOMM OF DECEMBER 22 TO SMITH. HAYNE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AGRICULTURAL COOPERATIVES, GRAINS, TRADE VISITS
Control Number: n/a
Copy: SINGLE
Sent Date: 22-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MEXICO05903
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Executive Order: N/A
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Expiration:
Film Number: D770142-0210
Format: TEL
From: MEXICO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770429/aaaaaytl.tel
Line Count: 75
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Review Content Flags:
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